



# SOURCING SERVICES IN APAC AND THE MIDDLE EAST

**Algol Chemicals India Private Limited, part of the Algol Chemicals Group (Finland), has broad experience in supplying high quality customised services for companies searching for sourcing management service packages. We are proudly associated with several multinational companies in the area of securing inputs and services from Asia.**

We believe that strategic sourcing is a comprehensive process that can achieve the maximum advantage in terms of cost, technology, processes and quality by leveraging the company's buying power.

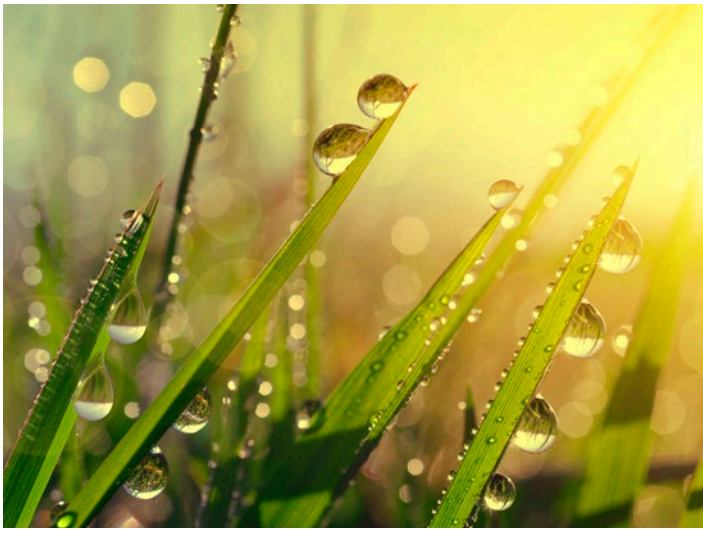
## OUR STRATEGIC SOURCING PROCESS COMPRISES:

- Strategic Sourcing: vendor identification, evaluation and development, both in India and other countries. The evaluation process of any supplier includes a techno-

commercial feasibility study, quality norms and assurance plan, adherence to EHS standards and other relevant parameters as required by the buyer.

- Contract framing for sourcing with special attention paid to price, supply terms and conditions, contract performance criteria, quality norms and their checks, and rejection settlement norms, etc.
- Complete end-to-end procurement process support.
- Post procurement analysis to ensure that the best sourcing practice has been followed in the interest of both suppliers and customers.

We have several success stories in providing sourcing to well-known multinational companies around the world. Guar gum, organic pigments, mineral fillers, precipitated silica and white oil are just some of the items for which we have offered specialised services.



#### OUR SOURCING SERVICES INCLUDE THE FOLLOWING:

- Market information reports
- Global sourcing solutions
- Factory inspections
- Transport cost analyses
- Due diligence reports
- Partner search
- Quality inspections

All services can be purchased individually or with a long-term contract, depending on the customer's needs.

#### WE OFFER:

- Location advantage for accessing suppliers in APAC and the Middle East countries
- Complete solutions by identifying and qualifying suppliers offering consistent quality, competitive prices and facilities that comply with international standards

- A strong database of qualified suppliers in Asia (EU REACH compliant)
- Good knowledge of regulatory requirements
- An experienced team to handle negotiations with selected suppliers

**WE WOULD BE HAPPY TO DISCUSS THESE OPPORTUNITIES WITH YOU IN MORE DETAIL!**

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